

THE ULTIMATE WEBINAR

Checklist

Webinars can be overwhelming if you don't know where to begin. There are also quite a few steps in making an awesome webinar. Don't miss any steps on your next webinar production! Use this checklist to make sure you do everything you need to host a webinar with lots of value.

1. PRE-WEBINAR. 8 WEEKS PRIOR

- Pick a date**
- Determine the topic**
It is best to pick a topic where more information could really help your audience.
- Select speakers and host**
It is ideal to have at least one host, and one additional person helping with webinar logistics.
- Set goal**
Ex: lead generation, registrations, new audience, etc

2. PRE-WEBINAR. 5 WEEKS PRIOR

- Create registration page. Things to include:**
 - Title
 - Description & hashtag
 - Form
 - Date/Time
 - Sign-in information
 - Speaker bios and headshots
- Select webinar platform to host webinar on**
Either link directly to webinar platform once people sign up on registration page, or email them with sign-in details before the webinar.

3. PRE-WEBINAR. 3 WEEKS PRIOR

- Create outline of webinar topic**
- Create first draft of webinar deck**
Check out webinar best practices [here](#).
- Promote webinar**
Some ideal promotion channels include: social media, social advertising, blog posts, email to current database, and PR. (Promotion should continue until webinar).

4. PRE-WEBINAR. 2 WEEKS PRIOR

- Upload webinar deck into webinar platform**

5. PRE-WEBINAR. 1 WEEK PRIOR

- Dry Run of webinar**
Test audio, visual, and slide progression.

6. PRE-WEBINAR. 3 DAYS PRIOR

- Send reminder email**
Include sign-in information and webinar hashtag.

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7. DAY OF WEBINAR.

- Send a reminder email**
This email should include the hashtag, date, time, and log-in information, and should come from the speaker or host of webinar.
- Find a quiet room to host webinar in**
- Use a wired connection.**
This will help you avoid wireless problems during the webinar.
- Have speaker call in, or join you 30 minutes prior to webinar start time**
- Social media promotion**
Day-of promotion helps create buzz around the event.

8. DURING WEBINAR.

- Record webinar**
for on-demand downloading purposes.
- Tweet**
Answer questions, ask for audience participation, and tweet quotes from speakers.
- Answer questions**
Use the hashtag you created and answer questions from Twitter, as well as in the webinar platform.
- Adjust the registration page**
Reflect the current status of the webinar. (We usually say "Happening now, live webinar!")
- Gather questions**
Ask the speakers at the end of the webinar during Q&A.

9. POST-WEBINAR.

- Adjust landing page copy**
Reflect on-demand status of webinar.
- Convert recording into a viewable file**
We currently use Wistia for this.
- Upload video to the post-registration page**
- Optional**:** Upload slide deck to SlideShare
This is for more promotion. Make sure to link to the full recording somewhere in the SlideShare or description.
- Send follow up email to attendees**
Include the link to on-demand webinar recording.
- Send a follow up email to registrants**
These people didn't attend, so reflect that in the email copy. Include a link to the on-demand recording in case they want to watch later.

**Great work! Give yourself a pat on the back
for a great webinar.**

Notes:

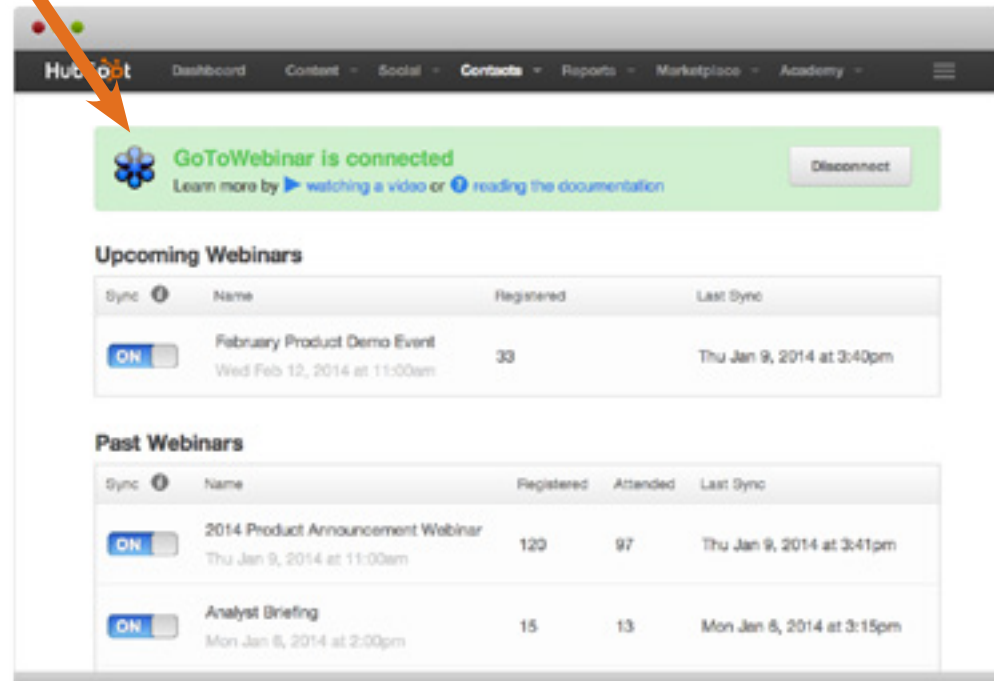
HubSpot GoToWebinar

Not yet using HubSpot or GoToWebinar?

[Start a Free Trial of HubSpot](#) - [Start a Free Trial of GoToWebinar](#)

Once you are up and running with both tools, learn how you can connect them together to build beautiful registration pages, nurture attendees, and much more.

[Connect HubSpot and GoToWebinar Together in 60 Seconds](#)



The screenshot shows the HubSpot dashboard with a navigation bar at the top. A green notification banner at the top indicates that GoToWebinar is connected. Below this, there are two sections: 'Upcoming Webinars' and 'Past Webinars', each containing a table of webinar details.

GoToWebinar is connected
Learn more by [watching a video](#) or [reading the documentation](#) [Disconnect](#)

Upcoming Webinars

Sync	Name	Registered	Last Sync
<input checked="" type="checkbox"/>	February Product Demo Event Wed Feb 12, 2014 at 11:00am	33	Thu Jan 9, 2014 at 3:40pm

Past Webinars

Sync	Name	Registered	Attended	Last Sync
<input checked="" type="checkbox"/>	2014 Product Announcement Webinar Thu Jan 9, 2014 at 11:00am	120	97	Thu Jan 9, 2014 at 3:41pm
<input checked="" type="checkbox"/>	Analyst Briefing Mon Jan 6, 2014 at 2:00pm	15	13	Mon Jan 6, 2014 at 3:15pm